



FROM

INTERGRID

CYBERSECURITY

VIRTUAL CHIEF INFORMATION SECURITY OFFICER (VCISO)

Accelerate Your Security Services with the Power of Seasoned Leadership

More than 50 percent of businesses today have experienced some form of cyberattack – and the average ransomware event costs about \$5 million, according to IDG. Yet even with the best technology, not everyone has the resources to go it alone. InterGrid offers that extra support and strategic guidance that you can offer to your clients in our Virtual Chief Information Security Officer (vCISO) portfolio.

Beyond Products – True Cybersecurity Strategy

InterGrid's JetStream private-labeled vCISO Services are available to back up your comprehensive security and compliance portfolio with the senior guidance and leadership necessary to guarantee end-to-end protection of information assets. Matching security products with long-term strategic planning, advanced policy implementation and business continuity – our vCISO package can set you apart from competitive offerings. Providing an additional layer of protection for your clients, these services allow your company to truly stand out from the rest.

Trusted – and Tested Solutions

JetStream vCISO offerings are supported by more than two decades of expertise in cybersecurity program development, cyber forensics, threat modeling and analysis, as well as compliance across a range of industries. No matter where your client is on the cybersecurity landscape, InterGrid JetStream can help with:

- **Cybersecurity Training:** Empowering companies to bolster their cybersecurity awareness and readiness, thus reducing the risk of security incidents.
- **Information Security Risk Assessment:** Ensuring the organization is safe through a comprehensive Risk Assessment Program – effectively identifying, managing and communicating the most important information security risks.
- **Vulnerability Testing and Analysis:** Helping businesses to understand their full security threat landscape to prioritize the most effective remediation tools and programs.
- **Compliance Awareness & Reporting Support:** Collaborating to ensure full compliance with all core regulations or standards – from PCI and HIPAA to SOX, GDPR or FERPA.

Benefits

- High-level, additional layer of strategic cybersecurity protection – beyond standalone product or tool offerings.
- Industry-leading expertise to tackle the most serious cybersecurity and compliance challenges.
- Enhanced revenue from current customers, while building new pipelines through additional security services.
- Immediately extend your robust security portfolio with little additional investment and outlay.
- Work with security vendors ideally matched to your goals and customers' requirements.
- Easily transition to a recurring revenue model with strategic guidance and support.



“CYBERSECURITY COMPANIES YOU NEED TO KNOW”



Certifications

Our vCISO offering is backed by a broad range of premier industry certifications and education – supporting your comprehensive security and compliance portfolio with the senior guidance and leadership necessary to guarantee end-to-end protection of information assets. These include:

- Certified Information Systems Security (CISSP) ISC2
- Certified Ethical Hacker (CEH) EC Council
- Certified Digital Forensic Examiner (CDFE) Defense Cyber Crime Institute (DCITA) DoD
- Certified Digital Media Collector (CDMC) Defense Cyber Crime Institute (DCITA) DoD
- Certified Information Assurance Security Officer (IASO) DoD
- Target Intelligence (USAF)
- NSA IAM
- NSA IEM
- Security clearance: Active TS/SCI

Security Delivered – Backed by Your Brand

All JetStream Cybersecurity Services are supported by private-labeled branding. Simply put, you – as a VAR, SI or Service Provider – maintain client intimacy and control. Our highly-skilled cybersecurity project managers, engineers and analysts become an extension of your team and your brand. The solutions you provide under our vCISO program not only help boost revenue, but cement your position as a trusted client-advisor.

Take the Fast Track to Superior Service

Contact us today to find out how we can help power your cybersecurity portfolio!



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About InterGrid

InterGrid is a leading provider of Private Labeled Managed Services and Sales Enablement Services to Value-Added Resellers (VARs), System Integrators and Professional Services firms. Through its JetStream program, InterGrid clients tap into our proven expertise and track-record and gain access to vetted, industry-leading providers of Security, Data Center, Network, Collaboration, Operations, Cloud, Carrier and other services. InterGrid helps VARs align their customers' important and complex support challenges with the correct provider(s) to offer cost-effective solutions for clients' business requirements. For more information: <http://www.intergridms.com> and info@intergridms.com.

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