



FROM

INTERGRID

## CYBERSECURITY

### Grow Your Business with Private Labeled Services

Cybersecurity is in high demand. Technology providers who don't have managed cybersecurity services, the right solutions mix or highly qualified specialized professionals will lose opportunities – and maybe customers. InterGrid solves this dilemma with JetStream, which includes an array of comprehensive, private-labeled cybersecurity services that you can deliver under your brand.

#### InterGrid JetStream: The Fast Track to Cybersecurity Services and Competitive Advantage

JetStream Cybersecurity Services Portfolio enables VARs, System Integrators (SIs), Consultants and Service Providers to add prescreened cybersecurity resources, expand existing services portfolios or efficiently transition to a recurring revenue model. InterGrid leverages established integration processes to help you operationalize services quickly, bring them to market and gain competitive advantage.

#### Enjoy Confidence That Your Customers Are Being Served by World-Class Professionals

InterGrid has pre-screened, vetted and selected the best of the top-tier Managed Security Service Providers (MSSPs), cybersecurity professionals and other cyber solutions. During the vetting process, we focus on expertise, solutions' mix, affordability and customer service. We choose MSSPs that meet the most rigorous of standards.

#### Services

- Security Incident and Event Monitoring (SIEM)
- Human Capital Solutions and Virtual CISO
- Strategic Consulting
- Assessments and Testing
- Security Awareness Training
- Compliance
- Enterprise Cybersecurity Solutions
- Incident Response
- Security as a Service (SECaas)



“CYBERSECURITY COMPANIES YOU NEED TO KNOW”



## Benefits

- Create a robust security solutions' portfolio quickly, with little to no capital outlay
- Enjoy increased revenue from new and existing customers
- Transition easily to a recurring revenue model with expert guidance
- Work with vendors ideally matched with your business goals and customer need profile
- Enjoy the confidence that world-class professionals are serving your customers
- Access specialized business support to activate marketing, sales, engineering, and operations
- Work with more than one service provider under the same end-customer contract
- Source specialty requests such as Cleared Personnel, HIPAA experts, Certified resources or vCISO

## Match Vendors with Your Business Goals and Customer Base

The InterGrid team works with MSSPs to understand capabilities, end-customer profiles and, recommends matches that will be the best fit end-customer solutions and guides back-end service integration.

## Deliver Services Under Your Brand, and Bolster Trusted Advisor Status

All JetStream Cybersecurity Services can be private-labeled. That means that you, as a VAR, SI or Service Provider maintain your client intimacy and control, while highly skilled cybersecurity project managers, engineers and analysts deliver services and act as an extension of your team, under your brand. The solutions you provide in tandem will add revenue and greatly enhance your trusted-advisor status with your clients.

## Take the Fast Track to Superior Services with InterGrid's JetStream

### Contact us today to find out how we can help!



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## About InterGrid

InterGrid is a leading provider of Private Labeled Managed Services and Sales Enablement Services to Value Added Resellers (VARs), System Integrators and Professional Services firms. Through its JetStream program, InterGrid clients tap into our proven expertise and track record and gain access to vetted, industry leading providers of Security, Data Center, Network, Collaboration, Operations, Cloud, Carrier and other services. InterGrid helps VARs align their customers' important and complex support challenges with the correct provider(s) to offer cost-effective solutions for clients' business requirements. For more information, <http://www.intergridms.com> and [info@intergridms.com](mailto:info@intergridms.com)

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